

PHOENIX STUDIOS ONE

2026–2027 COMPETITION CHEER PROGRAM

PARENT & ATHLETE HANDBOOK + CONTRACT

WE WILL FIND A WAY, OR MAKE ONE

PLEASE READ BEFORE SIGNING

This is a binding season participation agreement for Phoenix Studios One competition cheer athletes. Competition team names, including Phoenix Blaze, are identifiers only. All competition teams remain part of Phoenix Studios One and are governed by this handbook.

Athlete: _____

Parent/Guardian: _____

1. PROGRAM IDENTITY, TEAM NAMES & FACILITY USE

Phoenix Studios One Company operates the competition cheer program. Competition team names are identifiers used for competition divisions, levels, ages, and rosters; they do not create separate organizations or policies. Phoenix Studios One is responsible for coaching, athlete selection, fees, supervision, administration, team operations, and competition participation.

BEAR RIVER MIDDLE SCHOOL — FACILITY USE ONLY

Phoenix Studios One uses space at Bear River Middle School for practices. Bear River Middle School and its school district are not sponsors, operators, owners, partners, affiliates, employers, administrators, or representatives of Phoenix Studios One or its competition teams. Facility use does not create an association, partnership, agency relationship, endorsement, sponsorship, or responsibility for team operations. Bear River Middle School and applicable district/facility parties remain included in applicable assumption-of-risk and release provisions to the fullest extent permitted by law.

Parent Initials: _____ Athlete Initials: _____ Program identity and facility relationship acknowledged.

2. TEAM COMMITMENT

Accepting a competition-team position is a full-season commitment. Withdrawal affects the entire roster and may require coaches and athletes to rebuild choreography, formations, transitions, stunt groups, pyramids, tumbling sections, counts, and spacing.

- Team placement, stunt groups, tumbling sections, formations, and routine positions are coaching decisions based on safety, skill, attendance, attitude, effort, reliability, and team needs.
- No athlete is guaranteed a specific position, stunt role, tumbling pass, formation, competition team name, or front-center placement.
- Phoenix Studios One may modify routines, teams, divisions, or athlete roles for safety, readiness, attendance, scoring, roster needs, or competitive requirements.

3. FINANCIAL RESPONSIBILITY

NO TEAM SUBSIDIZING

Phoenix Studios One is not a lender and will not finance an athlete's season. Coaches, the organization, teammates, and other families will not absorb another athlete's unpaid expenses. Payment plans divide an existing season obligation into installments; they do not create a month-to-month membership.

- The signing parent/legal guardian accepts responsibility for all required and selected season charges.
- Stopping attendance, withdrawing, suspension, dismissal, or disagreement with a coaching decision does not cancel amounts due.
- Fundraising/sponsorship credits apply only when funds are actually received and credited.
- Allowing an athlete to practice while an account is delinquent does not waive or reduce the balance.

Parent Initials: _____ Athlete Initials: _____ Financial responsibility acknowledged.

4. CORE PROGRAM FEE — FLAT RATE

2026–2027 Core Competition Cheer Program Fee: \$650 per athlete.

ONE FLAT PROGRAM FEE

The \$650 Core Program Fee supports shared season expenses including facility use, team software, professionally produced competition music, choreography, coaching, program administration, and general team operations. These costs are incorporated into one flat fee rather than billed as separate line items.

The Core Program Fee does not include athlete-specific apparel, shoes, competition entry fees, annual athlete insurance, travel, lodging, meals, or optional/private services unless expressly stated.

5. REQUIRED ATHLETE ITEMS

Competition Uniform	\$240
Competition Bow	\$25
Cheer Shoes	\$65–\$80

Team Bag	\$40
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Phoenix Studios One may designate approved brands/styles and ordering deadlines. Replacement items are the family's responsibility.

6. COMPETITION FEES

JAMZ Competition	\$72 per athlete
Nor Cal Cup	\$84 per athlete
The Pinnacle – Las Vegas	\$95 early / \$115 late
MCDA Virtual Competition Package	\$250 per athlete for the first 5 virtual competitions; optional additional 5 virtual competitions for an additional \$250 per athlete
MCDA Individual Competition	\$62 per athlete
MCDA Tahoe Nationals	\$101 per athlete

MCDA Virtual Series: The initial virtual competition commitment is \$250 per athlete for the first 5 MCDA virtual competitions. Phoenix Studios One may choose to add a second block of up to 5 additional virtual competitions for an additional \$250 per athlete. If all 10 virtual competitions are selected, the total MCDA virtual competition cost is \$500 per athlete.

Competition fees are separate from the Core Program Fee. Phoenix Studios One may set a family payment deadline earlier than an event deadline. MCDA virtual competitions are offered in two 5-competition blocks. The first 5 virtual competitions cost \$250 per athlete. Phoenix Studios One may elect to participate in up to 5 additional virtual competitions for an additional \$250 per athlete. If all 10 are selected, the total MCDA virtual competition cost is \$500 per athlete.

Parent Initials: _____ Athlete Initials: _____ Program, apparel, and competition fee structure acknowledged.

7. STRICT NO-REFUND POLICY

ALL PAYMENTS ARE FINAL

ALL fees and payments made to Phoenix Studios One are NON-REFUNDABLE and NON-TRANSFERABLE unless a refund is required by law. This applies to registration, Core Program Fees, installment payments, competition fees, choreography/music-related charges, apparel, uniforms, bows, bags, shoes, insurance, team fees, late fees, commitment fees, private services, and other season charges.

- No refund or account credit is owed because an athlete quits, withdraws, is removed/dismissed, changes teams, misses practice/competition, becomes ineligible, chooses another program, moves, loses interest, or disagrees with a coaching/disciplinary decision.
- No refund is owed because a family later decides it cannot or does not want to complete the season commitment.
- Withdrawal creates substantial additional work for coaches and remaining athletes, including reworking choreography, formations, stunt groups, pyramids, transitions, tumbling sections, counts, spacing, and competition preparation. The no-refund policy applies regardless of when withdrawal occurs.
- Payments may not be transferred to another athlete, sibling, season, class, service, or account unless Phoenix Studios One expressly approves it in writing.
- An exception made in one situation does not establish a right or precedent for another family.

Parent Initials: _____ Athlete Initials: _____ I understand and agree that ALL PAYMENTS ARE FINAL, NON-REFUNDABLE, AND NON-TRANSFERABLE.

8. PAYMENT PLAN, CARD ON FILE & DELINQUENCY

- Families using a payment plan must maintain a valid credit/debit card or approved electronic payment method on file until the balance is paid in full.
- Published payment-plan amounts may account for ordinary electronic processing costs incurred by Phoenix Studios One; the amount due will be disclosed before payment.
- Families must promptly update expired, replaced, locked, or unusable payment methods.
- A payment is not complete until funds have cleared.

PAYMENT ENFORCEMENT

Payment due → 5-calendar-day grace period → \$25 late fee → delinquent-account review. A returned, reversed, disputed, or declined payment may result in a \$35 returned-payment/administrative fee where permitted by law. Continued delinquency may result in a required financial conference, suspension of additional registrations/purchases, competition restriction, and ultimately removal.

Parent Initials: _____ Athlete Initials: _____ Payment-plan, card-on-file, late-fee, and delinquency rules acknowledged.

9. ATTENDANCE & VACATIONS

Attendance from beginning to end is mandatory unless excused or preapproved. One missing athlete can affect stunt groups, formations, transitions, timing, choreography, and safety.

- Excused: major illness/injury, death/serious family emergency, mandatory school event that cannot reasonably be rescheduled, preapproved vacation, or another circumstance approved by the Head Coach/Owner.
- Routine appointments, work, social plans, optional activities, preventable transportation issues, or failure to communicate are not automatically excused.
- All known vacations/blackout dates should be disclosed at registration. Additional vacation requests require at least 30 days' written notice.
- Planned vacations are generally limited to two weeks total unless approved in writing.
- Vacations during the 14 days before competition are strongly restricted and require express approval. Notice is a request—not automatic approval.

1st–2nd unexcused absence	Documentation/warning; routine/stunt adjustment as needed.
3rd unexcused absence	\$50 Team Commitment Fee + mandatory parent/athlete conference.
4th unexcused absence	Possible alternate status, routine/stunt/tumbling change, or competition restriction.
5th+	Possible suspension/dismissal and other appropriate consequences.

NO AUTOMATIC STEP SYSTEM

Phoenix Studios One is not required to progress through every disciplinary step when severity, timing, frequency, safety impact, competition proximity, or circumstances warrant a stronger response.

Parent Initials: _____ Athlete Initials: _____ Attendance, vacation, and absence consequences acknowledged.

10. TUMBLING & ATHLETE DEVELOPMENT

EVERY ATHLETE CONTRIBUTES

Phoenix Studios One does not hide athletes on the competition floor. Every athlete will have an appropriate opportunity to contribute based on ability, routine needs, and safety. In return, every athlete must actively work toward individual skill progression.

- Competition athletes must participate in ongoing tumbling development.
- Tumbling may occur through Phoenix Studios One, another qualified gym/program, private instruction, school cheer/tumbling instruction, coached training, or another Head-Coach-approved plan.
- Athletes are not required to possess identical skills. Progress, effort, safe technique, and consistent development are expected.

- Tumbling ability may affect team level, routine construction, and individual assignments.

Parent Initials: _____ **Athlete Initials:** _____ **Tumbling-development requirement acknowledged.**

11. ZERO-DRAMA / ANTI-BULLYING / ANTI-VIOLENCE

NO-NONSENSE STANDARD

Athletes do not have to be best friends. They do have to be safe, respectful teammates. Preventable interpersonal drama will not be allowed to interfere with athlete safety, practices, competitions, or team functioning.

- No bullying, cyberbullying, harassment, intimidation, hazing, targeted exclusion, humiliation, or retaliation.
- No threatening, planning, encouraging, arranging, recording, promoting, or participating in a fight.
- No rumor-spreading or sharing harmful allegations to embarrass, isolate, or provoke another athlete.
- No group-chat attacks, pile-ons, hostile polls, fake accounts, hostile indirect posts, or sharing private messages/screenshots to embarrass another athlete.
- No encouraging teammates to choose sides, exclude someone, confront someone, or continue conflict at practice.
- No retaliation against anyone who reports bullying, threats, safety concerns, or misconduct.

NO 'OFF THE CLOCK' LOOPHOLE

School, social-media, text, group-chat, community, or other off-site conduct may result in program consequences when it involves Phoenix Studios One athletes or creates a reasonable safety, harassment, retaliation, or substantial team-function concern.

Serious threats, physical violence, credible plans to fight, severe bullying, hazing, or retaliation may result in immediate temporary suspension pending review and may result in dismissal without progressive discipline.

Parent Initials: _____ **Athlete Initials:** _____ **Zero-drama, anti-bullying, cyberbullying, and violence policy acknowledged.**

12. PARENT/GUARDIAN CONDUCT

- Do not coach from the spectator area or interfere with routine, stunt, position, conditioning, or competition decisions.
- Do not enter closed practices or restricted competition/warm-up areas without authorization.
- Do not publicly criticize, ridicule, threaten, or harass an athlete, coach, volunteer, official, parent, or competing program.
- Do not use social media/group chats to organize attacks, spread rumors, or escalate internal disputes.
- Do not contact, message, discipline, interrogate, threaten, or confront another minor athlete about a conflict.
- Do not confront another parent at practice or competition.
- Do not threaten withdrawal, nonpayment, public criticism, or retaliation to pressure a coach into changing a role or disciplinary decision.
- Parents are responsible for transportation, forms, payments, required items, competition preparation, and communication.

Serious or repeated parent misconduct may result in restrictions on the parent's attendance and, when participation becomes unsafe or unworkable, may affect the athlete's enrollment. Athlete/team safety takes priority.

Parent Initials: _____ **Athlete Initials:** _____ **Parent/guardian conduct rules acknowledged.**

13. GRIEVANCE & COMMUNICATION PROCEDURE

STEP 1 — PARENT LIAISON THROUGH BAND

Routine concerns and grievances must first be submitted to the Phoenix Studios One Parent Liaison through the BAND app. The Parent Liaison is the first point of contact and will attempt to assist with communication and resolution.

STEP 2 — HEAD COACH/OWNER

If unresolved after the Parent Liaison process, the concern may be escalated to Head Coach/Owner Coach Apple. The Head Coach/Owner is the final internal level of review. Routine grievances should not bypass the Parent Liaison.

Routine disagreements about coaching decisions, performance, placement, routine position, or competition results are subject to a 24-hour waiting period before beginning the grievance process.

SAFETY EXCEPTION

Do not wait 24 hours to report suspected abuse, bullying, harassment, threats, violence, retaliation, medical emergencies, or immediate safety concerns.

Parent Initials: _____ **Athlete Initials:** _____ **Grievance procedure acknowledged.**

14. COACHING AUTHORITY / NO PRECEDENT / NO VERBAL MODIFICATION

NO 'BUT YOU LET HER...' RULE

Different athletes, facts, timing, safety issues, histories, and circumstances may require different responses. A decision for one athlete does not establish a right, precedent, or guaranteed outcome for another athlete.

- The Head Coach/Owner retains final authority over team placement, routine assignments, safety decisions, competition participation, discipline, and interpretation of team rules, subject to applicable law.
- Failure or delay in enforcing a rule once does not waive the right to enforce it later.
- No athlete, parent, volunteer, Parent Liaison, assistant, or other individual may modify this Agreement or promise an exception unless authorized by the Head Coach/Owner.
- Financial exceptions, payment arrangements, policy waivers, or material modifications must be documented in writing by Phoenix Studios One.
- "A coach said," "another parent told me," "we did it last year," or "another athlete was allowed" do not amend this Agreement.

Parent Initials: _____ **Athlete Initials:** _____ **Coaching authority, no precedent, and no verbal modification acknowledged.**

15. WITHDRAWAL & DISMISSAL

Withdrawal requires coaches and remaining athletes to rework the routine and may affect stunt groups, formations, pyramids, transitions, tumbling sections, choreography, counts, spacing, and competition preparation.

- Families considering withdrawal should notify the Head Coach/Owner in writing.

- All payments remain subject to the Strict No-Refund Policy.
- Withdrawal or dismissal does not erase an outstanding balance.
- Fundraising/sponsorship funds are not personal cash and are not paid out to a withdrawing athlete unless required by law or fundraiser terms.
- Phoenix Studios One may dismiss an athlete for serious/repeated safety violations, violence, bullying, conduct violations, chronic attendance problems, or unresolved financial delinquency.

16. SAFETY, MEDICAL, RELEASE & FACILITY PROTECTION

Cheerleading, tumbling, stunting, jumping, dance, conditioning, and related activities involve inherent risks including falls, collisions, sprains, strains, fractures, concussion, head/neck/back injury, paralysis, catastrophic injury, and death.

- Athletes must follow safety instructions and immediately report injury, dizziness, pain, illness, or unsafe conditions.
- Phoenix Studios One may restrict participation or require medical clearance when reasonably necessary.
- Parents/guardians are responsible for appropriate medical/accident coverage and medical expenses not otherwise covered.
- Coaches and volunteers are not physicians and cannot guarantee injury will not occur.

SEPARATE WAIVER REQUIRED

The Phoenix Studios One Registration, Waiver, Assumption of Risk, Liability Release, Indemnity, and Emergency Medical Authorization must be completed before participation. The parties intend applicable release provisions to include Phoenix Studios One and authorized facilities used by the program, including Bear River Middle School and applicable district/facility parties, to the fullest extent permitted by California law.

Nothing in this handbook is intended to waive rights or liabilities that cannot lawfully be waived. Final waiver/release language should be reviewed by a qualified California attorney before season distribution.

17. COMMUNICATION, PRIVACY & ENTIRE AGREEMENT

- Official program communication occurs through Phoenix Studios One-designated channels, including BAND when designated. Families are responsible for monitoring them.
- Media permissions are governed by the signed registration/media release.
- Do not distribute team rosters, routines, music, choreography, recordings, internal messages, or athlete information in ways creating safety, privacy, copyright, or team-integrity concerns.
- Do not post another minor's private medical, disciplinary, or conflict information.
- If a provision is held invalid or unenforceable, remaining provisions continue to the fullest extent permitted by law.
- This handbook, financial/payment authorization, registration form, and waiver/release documents constitute the written participation terms. Authorized written addenda may supplement them.

18. QUICK FINANCIAL ACKNOWLEDGMENT

Core Program Fee	\$650
Uniform	\$240
Bow	\$25
Shoes	\$65–\$80
Bag	\$40
JAMZ	\$72
Nor Cal Cup	\$84
The Pinnacle	\$95 early / \$115 late
MCDA Virtual Package	\$250 per athlete for first 5 virtual competitions; additional 5 available for +\$250 per athlete
MCDA Individual	\$62
MCDA Tahoe Nationals	\$101
Late Fee	\$25 after 5-day grace period
Returned/Declined Payment	\$35 where permitted
3rd Unexcused Practice	\$50 Team Commitment Fee + conference
Refund Policy	ALL PAYMENTS FINAL — NON-REFUNDABLE & NON-TRANSFERABLE

Payment Plan: ☐ Pay in full ☐ Approved installment plan

Payment method on file: _____

19. REQUIRED INITIALS

Parent _____ Athlete _____ Program Identity / Bear River Middle School Facility Relationship
Parent _____ Athlete _____ Financial Responsibility / No Team Subsidizing
Parent _____ Athlete _____ Strict No-Refund / No-Transfer Policy
Parent _____ Athlete _____ Payment Plan / Card on File / Late & Returned Payment Rules
Parent _____ Athlete _____ Attendance / Vacation Deadline / \$50 Team Commitment Fee
Parent _____ Athlete _____ Tumbling & Athlete Development
Parent _____ Athlete _____ Zero-Drama / Anti-Bullying / Cyberbullying / Anti-Violence
Parent _____ Athlete _____ Parent/Guardian Code of Conduct
Parent _____ Athlete _____ Parent Liaison → Head Coach/Owner Grievance Procedure
Parent _____ Athlete _____ Coaching Authority / No Precedent / No Verbal Modification
Parent _____ Athlete _____ Withdrawal / Dismissal
Parent _____ Athlete _____ Safety / Assumption of Risk / Separate Waiver Requirement

20. FINAL ACKNOWLEDGMENT & SIGNATURES

By signing below, we acknowledge that we received, read, and had the opportunity to ask questions about the 2026–2027 Phoenix Studios One Competition Cheer Parent & Athlete Handbook + Contract. We understand that participation is conditioned upon compliance with these terms.

We specifically acknowledge the full-season financial commitment, Strict No-Refund Policy, attendance requirements, athlete and parent conduct rules, tumbling-development requirement, grievance procedure, coaching authority, and separate waiver/release requirement.

No verbal statement, past practice, treatment of another athlete, or informal conversation changes this written Agreement unless Phoenix Studios One provides an authorized written modification.

Athlete Name: _____

Athlete Signature: _____ Date: _____

Parent/Guardian Name: _____

Parent/Guardian Signature: _____ Date: _____

Second Parent/Guardian (optional): _____

Signature: _____ Date: _____

WELCOME TO PHOENIX STUDIOS ONE

We want a season built on effort, accountability, safety, growth, teamwork, and FUN—not unpaid balances, loopholes, bullying, or drama. Clear expectations protect the athletes, families, coaches, and program.